DEPARTMENT OF FINANCE BILL ANALYSIS

AMENDMENT DATE: June 24, 2009 BILL NUMBER: SB 374
POSITION: Oppose AUTHOR: R. Calderon

BILL SUMMARY: Personal Trainers

This bill would require a personal trainer (PT), as defined, to meet specified educational and training requirements effective January 1, 2012. This bill would impose fines for violating those requirements. This bill would also require the Department of Consumer Affairs (DCA) to accept complaints pertaining to personal trainers, refer complaints to the appropriate district attorney's office, and collect fines and distribute 50 percent of these fines to the appropriate district attorney's office.

FISCAL SUMMARY

The DCA estimates that they will receive complaints regarding approximately one percent of the PT (2,350) each year. Of which, half will result in a fine of \$500 (the amount set for a first violation) resulting in revenue of \$587,500 annually. Half of the annual revenues will be distributed to local district attorneys to investigate the complaints with the other half remaining within DCA to accept consumer complaints, refer those complaints to the district attorney, and collect the revenues. It is not clear that the proposed penalties will provide sufficient resources to support the cost of a district attorney to investigate the complaints.

The DCA estimates that they will require seven new positions to support this program at a cost of \$435,000 annually. Given the apparent workload required, it appears that these estimates are significantly overstated. In addition, the DCA has an existing consumer call center that can support the intake of complaints. Any request for additional expenditure authority is subject to review and approval through the annual budget process and will need to be evaluated in the context of the revenue available to support this workload.

COMMENTS

The Department of Finance is opposed to this measure because it could create a reimbursable statemandated local program as the estimated revenue to support this program are unlikely to support the costs of district attorneys and the DCA.

This bill would prohibit individuals from referring to themselves as or using the title "personal trainer" unless they meet specified educational and certification requirements. This bill requires a PT to maintain accreditation or certification and requires a business hiring a PT to verify the PT is in compliance with these requirements. This bill exempts from these requirements, individuals who only provide training in a single discipline or with the use of a particular piece of equipment, and the individual does not provide advice on other aspects of physical fitness and training, as specified. Additionally, this bill would impose the following fines upon any PT not in compliance with these requirements:

- \$500 for the first violation
- \$750 for the second violation
- \$1,000 for the third violation and the person can no longer use the title of or refer to themselves as a PT.

(continued) Analyst/Principal Program Budget Manager Date Date Todd Jerue (0242) K. Shelton Department Deputy Director Date Position Approved Governor's Office: By: Date: Position Disapproved Form DF-43 (Rev 03/95 Buff) **BILL ANALYSIS**

BILL ANALYSIS/ENRO	LLED BILL REPORT(CONTINUED)	Form DF-43
AUTHOR	AMENDMENT DATE	BILL NUMBER

R. Calderon June 24, 2009 SB 374

COMMENTS (continued)

This bill requires, upon appropriation, the DCA to do the following:

- Accept consumer complaints pertaining to PTs.
- Refer complaints to the district attorney for the county in which the PT resides for investigation.
- Collect fines and deposit them in to the Consumer Affairs Fund, transferring 50 percent to the district attorney's office in which the personal trainer resides.

	SO	(Fiscal Impact by Fiscal Year)							
Code/Department	LA	(Dollars in Thousands)							
Agency or Revenue	CO	PROP						Fund	
Туре	RV	98	FC	2009-2010 FC	2010-2011	FC	2011-2012	Code	
1111/ConAfr-BurPg	SO	No				С	\$435	0494	
1646/Fines & Forf	RV	No				U	\$587	0494	
9680/DO NOT USE	SO	No See Fiscal Summary						0001	

Fund Code <u>Title</u>

0001 General Fund

0494 Other - Unallocated Special Funds